

ENGLISH BRIDGE UNION

MANAGEMENT ACCOUNTS SUMMARY

YEAR ENDING 31ST MARCH 2011

Activity	Income (£000's)	Expenditure (£000's)	Profit/(Loss) (£000's)
Bridge Shop	219.9	196.1	23.8
Master Points	1.5	29.7	(28.2)
Membership	534.1	54.5	479.6
Competitions	591.6	521.9	69.7
Licences	48.6	11.7	36.9
Education: Student Training	43.3	55.4	(12.1)
Education: Teacher Training	7.6	20.4	(12.8)
Education: General	33.1	46.7	(13.6)
Education: Junior Home Events	7.1	18.3	(11.2)
Internationals	15.1	80.8	(65.7)
Junior Internationals	9.4	42.1	(32.7)
Club Liaison	0.0	39.5	(39.5)
Universal Membership Project	0.0	31.8	(31.8)
Laws & Ethics	0.1	35.1	(35.0)
NBO	36.6	36.8	(0.2)
English Bridge	47.6	185.0	(137.4)
Membership Services	15.2	253.6	(238.4)
TOTAL EBU	1,610.8	1,659.4	(48.6)
<u>Taxation</u>	0.0	(1.4)	1.4
OVERALL TOTAL	1,610.8	1,658.0	(47.2)

This table summarises the audited accounts of the English Bridge Union for the year ended 31st March, 2011 in a format which shows the net costs or contributions of each significant activity.

In order to make this as realistic as possible, the costs for each activity include related salary costs and other directly attributable overheads. In addition, they include an allocation of central overheads, and this means that most of the individual costs shown will be higher than those in the audited accounts, with membership services costs being correspondingly lower.